

What you get when you say yes

One page for the people who have to approve this. Every claim below is a property of the architecture, checkable before deployment — not a promise in a contract.

THE CORE, IN FOUR BULLETS

- **Independently countersigned AI usage records.** The system that processes your AI traffic cannot sign its own record — a separate attester domain countersigns every count.
- **Savings you can verify without trusting us.** Baseline method hash-locked before day one; every figure recomputable by your auditor, offline, on your hardware.
- **Evidence basis on every number.** Each quantity is flagged independently verified or provider-asserted, with the mix disclosed on every statement.
- **The count, never the content.** The attester receives quantities and one-way digests only. It is architecturally incapable of reading prompts, responses, or files.

INSTALLATION & REMOVAL

- **Installs at your existing API gateway** as a plugin — no model changes, no application rewrites, no new data pipelines, no database, no migrations.
- **Out-of-path attestation:** record-keeping never blocks or slows your AI traffic; if the attester is unreachable, traffic flows (fail-open by default).
- **Removal is the same operation in reverse** — disable the plugin and your prior path is exactly restored. No lock-in by architecture.
- **Records outlive the subscription:** every sealed statement remains verifiable with the offline verifier you keep, years later, with no account and no network.

COST STRUCTURE

- **Savings-share:** our fee is a percentage of attester-signed savings — and our invoice ships with the sealed record it was computed from. Disagree? Run the verifier.
- **No savings on the sealed ledger → the share is zero.** You never fund an outcome that didn’t occur.
- **Fixed pilot fee, credited in full** against conversion.
- **Flat per-gateway licensing** for federal, air-gapped, and grant-funded deployments — fits appropriated and granted budgets.
- **We never:** alter a hash-pinned baseline mid-term, invoice figures that fail verification, or take compensation from your AI vendors or routers.

OPERATIONAL CONTROLS

- **Per-entity allocation:** attested counts by team, cost center, subsidiary, member organization, or franchisee — under opaque labels; the chargeback defends itself.
- **Personal-use allowances without surveillance:** declared lanes, per-user percentage budgets, coded-reason grants — no query is ever read or classified.
- **Employee gauge:** each person sees their own allowance countdown; nobody watches anyone.
- **Break-glass governance:** individual counters stay sealed; opening one requires a published quantity criterion firing plus two approvers from different roles — and the opening itself goes on the attested record.
- **Multi-contract routing ladder:** start with an attested missed-savings report (we route nothing), step up to auditing your existing router, advisory, or full lowest-cost-eligible enforcement — your pace, every rung attested.

WHAT TOKENMARK™ NEVER DOES

- Never reads, scans, filters, or alters your prompts, responses, or files
- Never tracks, profiles, or reports identified individuals in the ordinary course
- Never adds marks, metadata, or fingerprints to your AI output
- Never shares your records with model vendors, routers, or anyone else
- Never phones home — verification runs offline on your hardware

WHAT YOU RECEIVE

- **Sealed monthly savings statements** — dual-signed, tamper-evident, audit-ready for your CFO, auditors, and board
- **The offline verifier + hash-pinned policy bundle** — yours to keep; recompute every claim without trusting us
- **Exit reports** with full basis-mix disclosure at any term end
- **Pilot:** scoped in writing under NDA, fixed fee, defined success criteria, attested results either way

◆◆ Say yes, and the first thing we hand you is the tool that checks our work. That is the product.